AMENDED AGENDA

Tourism Advisory Council/

Tourism Tax Commission Joint Meeting

Tuesday, November 21, 2023--5:30 pm

#44 Plaza Dr.

PLEDGE OF ALLEGIANCE

ROLL CALL

APPROVAL OF AGENDA

APPROVAL OF MINUTES OF PREVIOUS MEETING - September 19, 2023

FINANCIAL REPORT

PUBLIC COMMENTS

OLD BUSINESS

Past Events – Pecanapalooza, Cookie Crumb Trail

Upcoming Events - Holiday Christmas Festival, Shop Small Saturday, Holiday House Tour

NEW BUSINESS

Revised Downtown Map
McDaniels Marketing--Marketing Implementation Plan Consultant
Business Decorating Contest

OTHER BUSINESS

Marketing Sponsorship Guidelines & Application

Next meeting December 19, 2023 at 44 Plaza Dr.

ADJOURN

Join meeting by Zoom at:

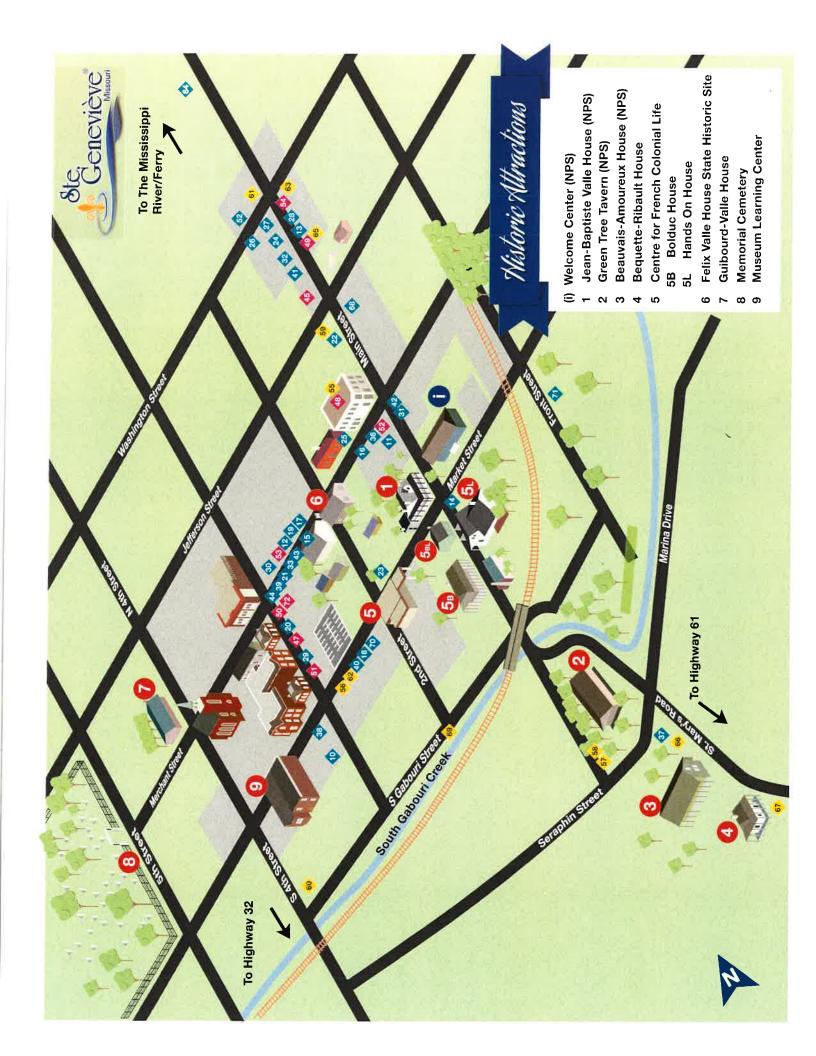
https://us02web.zoom.us/j/82658986938?pwd=Z0hqMGN0MjRXalV4MUxuWE8xU0hHQT09 Meeting

ID: 826 5898 6938 Passcode: 998109

By phone 1 312 626 6799 Meeting ID: 826 5898 6938 Passcode: 998109

Posted 11/14/2023

David Woods





Historic District Directory DINING

52 Pat's Pastries 573-608-5022 47 Anvil Saloon & Restaurant 573-883-7323

48 Audobon's Grill & Bar 573-883-7323

45 Oliver's Restaurant

573-535-0779

53 Sirro's/The Orris

573-883-5749

49 Rooted Coffee 573-883-7323

50 Common Grounds Coffee 573-883-7323 51 Historic Old Brick House

573-883-7324

573-883-3078

54 Stella and Me Cafe

72 Danny's Sports Bar 573-883-3078

LODGING

55 Audobon's Hotel 573-883-7323 audobonstegen.info Microtel Inn & Suites stegenevievemicrotelinn.com 573-883-8884

Triangle Inn Motel 573-883-7191

56 Blue Cottage

Airbnb.com: 32388441 vrbo.com/2071131 vrbo.com/9513360 57 Cozy Haven

58 Dove's Nest

Airbnb.com: 32388441 Airbnb.com: 32388441 59 Dr. Hertich's

673 880 7830 -hertichhouse.com -59-Dr. Hertich's

60 Gabouri Place vrbo.com/1374611 61 Main Street Inn 573-880-7500 MainStInn.net

62 Ms. Bette's Place Airbnb.com: 27083995

Airbnb.com: 32147478 63 Nora's Nest

65 Sam's Vacation Rental 64 Ruby's Rental vrbo.com/688108 vrbo.com/751431

66 Sassafra Creek Cabin Airbnb.com: 4366525

vrbo.com/1611758 67 Type Inn

68 Inn Ste. Gemme Beauvais 79 N. Main St. 573-883-7505

69 Aunt Katie's Corner Airbnb.com

SHOPPING

10 ASL Pewter Foundry & Gift Shop 573-883-2095 ASLPewter.com

11 Belle Ever After

573-883-7100 FB: BelleEverAfter.Boutique

12 Brix Urban Winery & Market FB: Brixurbanwinery/

13 E*Klek*TiX Gallery & Studio

14 European Entitlements 573-883-8233 EuropeanEntitlements.com 573-330-2620 FB: jean.rissover

Felix Valle House SHS Gift Shop 5

16 First Settlement Antiques 573-883-7102

573-535-4650 FB: first-settlement-antique-store 17 Creations on Market

316B Market St.

18 Harold's Famous Bee Co.

800-748-9810 HaroldsFamous.com

19 Iggy's Pop Shop 573-880-7075 FB: IggysPopShop

20 Lavendar Moon

21 Louie's Smokin' Hot 573-535-0074 LavenderMoon.biz 217-899-7006 260 Merchant St. 22 Le Techniques Salon & Day Spa

23 Quintissential Rivertown 573-883-2557 FB: letechniquessalon Spice & Tea 314-620-8345 FB: QRSTea

24 Masquerade on Main 573-525-9056

25 Merchant Street Gallery 573-883-3221

26 Modern Primitives FB: OliveLandArt

27 Rosie's Posies 573-883-5240 161 N. 6th St.

28 Only Child Originals 573-883-9682 FB: Only-Child_Originals

29 Magnolia's Est. 2021 573-880-7089 FB: Magnoliasest2021

30 Rollin On The River Bike Rental & Mercantile

31 Rosemary & Thyme Cooking School 573-330-4105

573-883-7699 RosemaryThymeCookingSch.com

32 Rust Artisan's Shop 573-883-9682 FB: RustSteGenevieve

573-517-3751 | 573-225-2068 FB: RustikSandKandles 33 Rustik Sand Kandles

Center & Art Museum 573-535-9833 ArtSteGen.org

34 Sainte Genevieve Art

36 Sara's Ice Cream & Antiques 573-883-5890 FB: SarasIceCream

37 Sassafras Creek Originals 573-513-2491 FB: Sassafras-C<mark>reek-Orig</mark>inals

38 Silver Sycamore Gallery 573-608-0692 FB: SilverSycamoreGallery of Fine Art

Ralston Fine Jewelry 573<mark>-883-2372</mark> FB: RalstonFineJewelry 39

40 Sweet Things Sweet Shop 573-883-7990 FB: SteGenCandy

Music Art Love 954-805-5992 Musicartlove.com 4

42 The Show Me Shop 573-883-3096 FB: Show-Me-Shop

43 Treasured Memories Florist

44 Zielinski and Friends 573-883-7551

573-883-7551

70 Christmas Store And Collectibles 282 Market St

71 The Antique Mall Front And Market Sts. The City and Community Organizations invite Downtown Businesses and property owners to decorate their buildings, front facades, and or store windows. Enhancing the physical and visual property owners to decorate their buildings, front facades, and or store windows. Enhancing the physical and visual property owners to decorate their buildings, front facades, and or store windows. Enhancing the physical and visual property owners to decorate their buildings, front facades, and or store windows. Enhancing the physical and visual property owners to decorate their buildings, front facades, and or store windows. Enhancing the physical and visual property owners to decorate their buildings, front facades, and or store windows.

The Holiday Decorating Contest is kicking off this December in Downtown Ste. Genevieve! Businesses and properties are encouraged to stay decorated through the winter holidays with contest Winners being announced on December 8th.

Registration opens: 11/13/23

Registration closes: 12/1/23

Displays ready for photos: 12/1/23

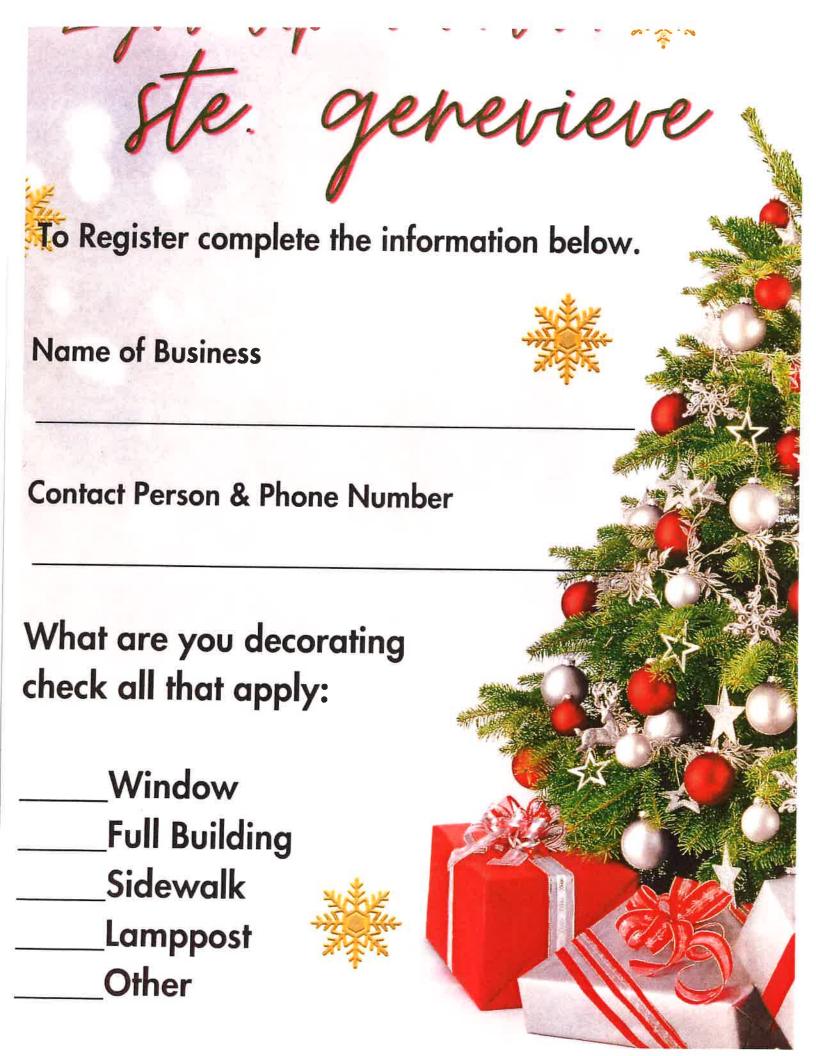
Voting Starts Via Facebook Likes:

12/2/23

Winner Announced: 12/8/23

Businesses and or property owners may register their business for the contest by contacting the Chamber for the registration forms. There will be winners chosen for 1st, 2nd, and 3rd place. The voting will take place via The Visit Ste. Gen Facebook page, so watch for all participating businesses when the voting opens on 12/2/23.





As TTC/TAC has approved the concept of providing more structure and transparency in how TTC provides funding opportunities for special events. I respectfully ask the members to consider this following proposal for guidelines and a system that is intended to ensure that the process will be fair, maximize the collective benefit for the community, and avoid misunderstandings.

TTC MARKETING MATCHING FUND

Starting in Fall of 2023Winter of 2024, the City of Ste Genevieve Tourism Tax Commission will begin to offer grants of \$250-\$500 to \$1,000 to community event organizers to support their efforts to promote through marketing/advertising their events and bring additional visitors to Ste. Genevieve. The words marketing and advertising are interchangeable and refer to promoting through social media/traditional media/other approved methods of notification/invitation for an event or activity.

Guidelines for applicants:

To be eligible for support from the TTC Tourism Tax Commission funds, the event would need to meet the following criteria:

- Be organized by a nonprofit or corporate entity, rather than individuals or a temporary committee, or have a non-profit or a corporate entity serving as fiscal agent.
- Offer vendor spaces (either for a reasonable fee or for free) and/or other
 opportunities for participation in the event to any appropriate business, organization
 or attraction located in Ste. Genevieve City/County_
- Expect to attract or demonstrate the previous event attracted a minimum of 500 visitors/guests.
- Applications will be reviewed by staff for completeness and may request additional
 information that needs to be added. A submitted application does not quarantee
 funding. The TTC reserves the right to reject any proposal for any reason, and all
 funding is based on the budget allocated at the beginning of the fiscal year from
 tourism taxes.

The process will proceed as follows:

There would be an application form for special event <u>marketing</u> support from TTC funds available on the City's web site, or as a hard copy that can be picked up at City Hall.

- 1. The completed form must be submitted for consideration at least 90 30 days before the event takes place. The TTC will review the application at its regular monthly meeting on the 3rd Tuesday of the month.
- 2. The application <u>will be reviewed by the TTC and</u> must then be approved by a majority vote of the TTC members at the next meeting after it is submitted.
- 3. The marketing support for an event available from TTC funds can be in the form of a \$250, \$500 or a \$1,000 grant.
- 4. Event organizers may apply for any of the three grant amounts sizes of grant, but applicants requesting \$500 or \$1,000 may get a lesser amount if available funds are running low and/or the event is expected to draw 500 or fewer gueststhe TTC may modify the grant amount based on the information provided. Applicants are encouraged to be as detailed as possible for clarity when making a request. These are public funds and must be used appropriately.

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Commented [HW1]: 250

Commented [HW2]: 30 days

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Commented [HW3]: Or you can set any minimum/maximum amount you want

Commented [HW4]: Need to leave some leeway to make adjustments not to lock all decisions into too restrictive parameters. Or if you feel there could be disagreements/hurt feelings we can make them strict.

- 5. TTC funds awarded for support of a special event can only be used to help cover costs of marketing and advertising outside of the immediate Ste. Genevieve areathat may include a local advertising portion as part of a whole package with marketing outside Ste. Genevieve.
- 6. In making their advertising buys, the event organizers will need to be able to <u>match</u> spend an amount from other funding sources that is at least equal to the amount of the grant from TTC.
- 7. Within 30 days after the event, the event organizer will provide the TTC/TAC with a brief report on the outcome of the event, and copies of receipts documenting the expenditure of funds on advertising/marketing to match the TTC grant. If online ads were purchased with the grant funds, the grantee will provide data to TTC on the ads' performance, such as number of impressions, views, etc. The report will be reviewed by the TTC officers and City_Ste.

 Genevieve Tourism Director to make sure funds were used for the intended purpose and fully spent.sufficient appropriate expenses were incurred to constitute the match. The check for the grant will be issued after the report is received and reviewed.
- Funds will be for reimbursement unless approved by the TTC to be allocated up front.
- Funds are for events/activities that increase tourism. Among the factors considered:
 <u>Ability to attact visitors during previous years (if previously conducted)</u>
 <u>Ability to grow, with funding support, over two or more years</u>
 <u>Iminor</u>

<u>Projections for food, beverage, and retail expenditures by visitors.</u>

<u>Ability to project a positive image of the City through media activites and advertising efforts.</u>

Ability to attact visitors to overnight lodging.

The Tourism Tax Commission requests recognition as an event sponsor based on the level of funding.

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Commented [HW5]: We'll need to determine is that only Ste. Genevieve county? That leaves the Herald out of the funding opportunity.

Commented [HW6R5]: Another person wondered if that is good policy.

Commented [HW7]: So this is a reimbursement only type of marketing support?

We'll have to come up with criteria for the application on what documents we'll need from the groups to include with the application.

Commented [HW8]: Max budget was determined by the amounts spread throughout the TTC budget.

Commented [HW9]: Reasonable vendor fees is a tough metric to follow. Maybe eliminate or determine what that amount should be with a solid number.

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Ste. Genevieve Tourism Tax Commission Marketing Assistance Grant Application

Return completed application in person to City Hall or by mail to:

City of Ste. Genevieve 165 S. Fourth Street Ste. Genevieve, MO 63670 pmeyer@stegenevieve.org

Application due dates: **Minimum 30 days prior to TTC Meeting** TTC meets the 3rd Tuesday of each month

Requesting Organization:	<u></u>					
Organization Representative:	192					
Contact Information for Representative:			((cell phone)		
•			(nome or	work pho	ne)
			(€	email ac	ldress)	
Name / Description of Event:						
Amount Being Requested:						
Date(s) of Event:						
Describe the event or activity marketing/advertising. Feel free t			ed fin	ancial	assistance	e for
Is the event/activity open to the pu		YES	or	NO		
ls it free of charge?		YES	or	NO		
How many people do you anticipa	ite?					
Do you require matching funds up front?			or	NO	j.	
What other sources of funding will	l be used to help pay fo	or the mark	etina/a	advertis	ina?	

How will you be advertising? How will this marketing be scheduled and funded? Describe the social channels/traditional media you plan on using.
Explain how this will encourage tourism for Ste. Genevieve/Ste. Genevieve County.
If the organization I represent is awarded full or partial funding through the Ste. Genevieve Tourism Tax Commission Grant program, I/we agree to the following:
 The event/activity for which the grant is made will be open to the public and free of charge. The Ste. Genevieve Tourism Tax Commission would like recognition of its contribution to the event/activity as a sponsor/co-sponsor/level participant. If programs are printed for the performance, the Ste. Genevieve Municipal Band will be listed. Failure to comply with the aforementioned stipulations may result in revocation of all or part of the grant. Any and all risks and hazards associated with the set-up, performance, and clean-up after the grant-funded event will be assumed by the organization requesting funding.
Signature (authorized representative of requesting organization) Date
For Office Use Only
Approved / Denied:
Approved Grant Amount:
Committee Authorized Signature:
City Administrator Approving Signature: